# SCORPION AUTOMOTIVE - MORE THAN JUST SECURITY

## It started with Electro Systems but now it is so much bigger. Sales Director John Hicken and Managing Director Mark Downing have established a powerful mobile electronics one-stop-shop under the Scorpion banner

**When Scorpion was purchased late last year, it was to form the main shop window of products from that company, and with the huge awareness of the Scorpion name in the market place, it was natural to make the decision of putting the Scorpion name up front.**

**Electro Systems, founded over 12 years ago by Managing Director and Senior Engineer Mark Downing, will now be an essential part of the company but now working in the background as a subsidiary. It will remain as the main production facility for both bulk supply and bespoke interfaces from its own factory. The scope of the production facility, which is currently working on two patented electronic devices likely to cause a stir in respective industries, means that prototype interfaces can sometimes be produced in a matter of hours.**

As a manufacturer, the company has the tooling and capability to produce plastic parts, metal brackets, wiring systems and sophisticated PCB's. A unique service in being able to supply products tailored specifically to customer needs. Companies using their services include DAF, Leyland Trucks, Renault, Daewoo and, through LEX Auto logistics, Hyundai and many others.

On the subject of Electro Systems, John Hicken said, "The Custom Electronics and Wiring Systems products are an important linkage with some of the products in the rest of our range.

John is a man of many year's experience in the mobile electronics industry. He was formerly the Sales Director at Sigma car security systems at a time when the company surged ahead with electronic innovation gaining significant OE partnerships with BMW, Renault and Subaru.

Earlier last year, the Scorpion Automotive portfolio as it is now, was expanded with the GT vehicle security range of products. The GT range has many areas which are complimentary to the rest of the security products, including motor homes of all types with the use of wireless movement sensors. GT also has a strong presence in CAN-Bus adaption and motorcycle devices with more innovative product on its way towards the end of the year. This is expected to include an exciting new low cost tracking system.

The Scorpion-branded items are no longer restricted to security products and include a range of cellular phone fitments. The company is also particularly proud of its Multi Media systems which are the famous, Award-winning Car Show items. These DVD/LCD all-in-one units are from the world class Rosen design team, and combine a wide screen monitor with an integrated DVD player. Exclusive to Scorpion Automotive, there are two products in the range – a seven, and a 10.2 inch unit both providing stunning image quality from an A-grade TFT display.

Other diverse products include the iDrive charging iPod adaptor with 100% legal interface and a cute hifi product in white to match the iPod – a small charger-interface with phono lead output for home systems – only about £20 to the trade depending on quantity.

The strength of Scorpion Automotive is in its staff with names recognised throughout the industry. On the Electro Systems research and development side of the business there is Peter Stone and Phil Plumbley plus development input from MD Mark Downing. From Scorpion there are a number of key original staff who have joined Automotive. They include Area Sales Manager Karen Crook, and on the technical support side, Tony Heys and Len ////////////////////////////////////////////?????????.

For more information about Scorpion Automotive contact 01257 249928 or by email to HYPERLINK "mailto:info@scorpionauto.com" info@scorpionauto.com or at the website - HYPERLINK "http://www.scorpionauto.com" www.scorpionauto.com

## MEET THE TEAM

**Mark Downing**
**Managing Director**

**John Hicken –**
**Sales Director**

**Karen Crook –**
**Area Sales Manager**

**Peter Stone –**
**Research & Development**

**Phil Plumbley -**
**Research & Development**

**Tony Heys –**
**Sales & Technical Support Manager**